



RE/MAX SIIMgroup

Patrícia Salema

Real Estate Agent RE/MAX Siimgroup Countryside

Real estate agent with **more than 15 years of experience** in the market.

- Academic background in **Marketing and Advertising**.
- Professional experience in **Marketing and Product Management** at a North American multinational.
- Experience as **Entrepreneur and Manager** in the education and leisure area.
- **Consecutively awarded** by RE/MAX Portugal – *Hall of Fame; Golden Club; Prémio 100%; Prémio Executivo; Prémio Presidente*. Awarded as well by the Siimgroup – *Challenge Angariações, Faturação e Desempenho*;
- Available to provide market evaluation and **market analysis** as well as **legal, financial and bureaucratic support**.
- Expert in luxury real estate around the areas of **Cascais and Lisbon**, as well as country houses and properties in **Ribatejo and Alentejo**.

“My focus is on people and results. Humane work and attention to detail are essential to open the door, so the customer can arrive home”.



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Training

RE/MAX Training:

- Plano RE/MAX
- Seminário de Iniciação
- Succeed - Agentes
- Reunião Vendedores

- iWork
- RE/MAX Collection-Mercado de "Luxe"
- Trata as Vendas por TU
- Seminario SMI
- Atendimento Escala e Referencias
- Materiais e Patologias Imobiliárias
- Redes Sociais
- Workshop Banca
- Mercados Internacionais para Agentes
- Home Staging
- Programação Neurolinguística
- Avaliação e Método Comparativo-1
- Avaliação do Rendimento-2
- Sales Training - 24
- Estratégias Avançadas de Venda Imobiliária(GRUPO)

Awards:

- Clube 100%
- Clube Presidente
- Clube Executivo
- Hall of Fame
- Membro Clube Vip

awards

