



# Cristina Marques

Real Estate Agent RE/MAX Siimgroup (Avenidas Novas)

**Cristina has been working in the commercial area in the real estate sector since 2004, always in the RE/MAX Siimgroup Lumiar team.**

The permanence in this team is due to the fact that it is provided with the necessary tools to streamline business in a transparent way and according to the needs of its Clients, such as legal support, marketing, asset management and market analysis.

- Specialized in the Lisbon Real Estate Market with a special focus on the Residential Market and Enterprises.
- For her professional performance, she has accumulated several awards, including the prestigious international Hall of Fame award.
- With a degree in Business Management from ISG (1997), she has also taken several courses at the RE / MAX school throughout her career, namely Success Strategies Courses: Recruitment, Prospecting, Positioning, Negotiation and Closing.



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## Training

Licença INCI n.º 108

**RE/MAX Courses:**

- Seminário de Iniciação
- Sales Training
- Estratégias Avançadas de Venda Imobiliária
- Avaliação e Método Comparativo
- Avaliação do Rendimento

- Banca
- Estratégias Práticas
- iWork
- Succeed - Agentes
- Trata as Vendas por TU
- Clientes Compradores e Fecho
- RE/MAX Collection-Mercado de "Luxe"
- PNL Nivel 1
- Fotografia Nivel 1
- Atendimento Escala e Referencias
- Redes Sociais
- Coaching
- Home Staging
- Programação Neurolinguística
- Coaching - MARY ROY
- Intraempreendedorismo, Comunicação e Influência

**Awards:**

- Awarded Agent for consecutive years, by Real Estate Sales Volume from 2004 to the present! Hall of Fame - Platinum Club
- Proudly serving the Lisbon area since 2004.