



# Joana Aguiar

Real Estate Agent RE/MAX Siimgroup Miraflores

## My resources in Real Estate Mediation

RE/MAX in Portugal - 5.2 billion euros transacted in 2019.

Leadership of the Real Estate Market.

Largest national real estate network with more than 350 branches and up to 12,000 professionals.

Siimgroup Group is one of the most dynamic and with the most results within the network, with five branches, which three are in Lisbon (Chiado, Avenidas Novas and Lumiar), one in Cascais (Miraflores) and another in Santo Estevão (Country houses, Land and Estates in the Countryside).

## My services

Market study and technical evaluation - Profitability study - Constructive corrections budget.

Professional photo shoot - Virtual Tour.

Professional Presentation Non-RE / MAX operators.

Internal Professional Presentation - Monthly Activity Report.



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## Training

### RE/MAX Training:

- Sales Training
- Seminário de Iniciação
- Estratégias Avançadas de Venda Imobiliária (GRUPO)
- Estratégias Práticas
- Succeed - Agentes
- Avaliação e Método Comparativo-1

- Avaliação do Rendimento-2
- iWork
- RE/MAX Collection-Mercado de "Luxe"
- Trata as Vendas por TU
- Clientes Compradores e Fecho
- Curso de Recrutamento
- Programação Neurolinguística